Grove & Partners has been operating on the Danish legal market for over 20 years, while enjoying an excellent reputation in their branch. The law firm specializes in personal injury cases, helping their clients to get fair compensations for their damage.

No matter the reason for the compensation – injury, loss of earnings, reimbursement of treatment expenses, loss of the breadwinner or others – the requesting processes can require countless legal formalities. In order to handle this enormous amount of paperwork efficiently, Grove & Partners rely heavily on digital dictation.

**The transition**

In April 2013 the law firm was willing to improve their dictation system and decided on testing the new Philips Pocket Memo dictation recorder DPM8200 combined with Philips SpeechExec Enterprise dictation workflow solution LFH7330.
the SpeechExec Enterprise dictation workflow solution. Since then the solution is successfully implemented and has become an integral part of their working method.

"Handling casework is the main part of our daily working routine. Personal injury cases imply a lot of correspondence and procedures, therefore we have a great need for a seamless functioning dictation solution", says Thomas Stigaard Hansen, co-owner of Grove & Partners.

The new Pocket Memo
The dictation hardware is very crucial for law firms when investing in a new solution. It is a working tool used every day for hours. Therefore product quality is top priority for the users.

"The device is very handy and robust and the audio quality is impressive. I would also like to point out that the large display shows everything you need at once and you understand it straight away – it is very intuitive and highly user-friendly. After fifteen minutes with the new Philips recorder you have forgotten that you have something new. It feels like we have had it all the time – and this means a lot to us", says Mr. Hansen.

A digital map of the working process
The combined workflow software turns the device into a solution. At Grove & Partners the workflow can be described as follows: The lawyer dictates the relevant document with the dictation recorder. When finishing the dictation, the audio file is automatically loaded into the SpeechExec Enterprise software and it appears on the transcriptionists’ work list. The transcriptionist can already see the lengths of the dictation, case number, case name, client name, which priority it has and other information. The document can be created within seconds after the dictation.

On top of that the SpeechExec Enterprise software enables location-independent working with highest security standards, which is very appreciated by Grove & Partners.

"For us it is important that a dictation solution provides freedom and flexibility in our every day lives. For example we can work from home or one of our

"After fifteen minutes with the new Philips recorder you have forgotten that you have something new. It feels like we have had it all the time – and this means a lot to us". Thomas Stigaard Hansen, co-owner of Grove & Partners
transcriptionists can sit miles away from our office location without it making a difference for our way of working”, Lasse Dalberg, co-owner of Grove & Partners, emphasizes.

**Listening to the needs**

“Grove & Partners already had experience with a digital solution. The users wanted a reliable device and had exact ideas of the improvement and functionalities they needed to optimize the workflow”, tells Patrick Figge, Project Manager at sommer-as, certified distributor for Philips dictation solutions.

“We are very happy that we could meet the high expectations of Grove & Partners. The brand new Pocket Memo 8200 with the new 3D Mic technology delivers best audio results and could be even used to record meetings due to 360 degree sound pick-up. Combined with our popular SpeechExec Enterprise software that can be administered and rolled out centrally, they have a very future-proof and easily expandable solution”, says Thomas Opolski, Sales Manager for Scandinavia at Speech Processing Solutions.

**Customers benefit**

“We have taken this step towards a new solution to further improve our way of working and reduce the turnaround time of all the procedures from our side. In the end, our customers will have the benefit of getting their compensation quicker”, Mr. Dalberg rounds up.